

# TOP 30 BOOK MANUFACTURERS

Rank	Company Name, Address, Phone, Web Site	Total Revenue	Total Book Revenue	Book Revenue Compared to Last Year
1	<b>RR Donnelley</b> (Chicago, Ill.; 312-326-8000; RRD.com)	\$11,587,100,000	N/A	N/A
2	<b>Lehigh Phoenix</b> (Hagerstown, Md.; 301-733-0018; PhoenixColor.com)	\$937,000,000	\$590,562,000	N/A
3	<b>Quebecor World Inc.</b> (Montreal, Québec; 514-954-0101; QuebecorWorld.com)	\$4,000,000,000	\$480,000,000	↓
4	<b>Arvato Print US</b> (New York, N.Y.; +49 (0) 5241-80-80-888; Arvato-Systems.com)	\$375,000,000	\$340,000,000	↑
5	<b>Courier Corp.</b> (N. Chelmsford, Mass.; 978-251-6000; Courier.com)	\$280,324,000	\$229,792,000	↓
6*	<b>Transcontinental</b> (Saint-Laurent, Québec; 800-337-8560; Transcontinental-Printing.com)	\$1,876,200,000	\$172,000,000	↑
7	<b>Walsworth Publishing</b> (Marceline, Mo.; 800-369-2646; Walsworth.com)	\$130,000,000	\$130,000,000	→
8	<b>Taylor Specialty Books</b> (Dallas, Texas; 214-637-2800; TaylorPub.com)	\$127,000,000	\$126,000,000	↑
9	<b>Hess Print Solutions</b> (Downers Grove, Ill.; 630-241-3484; HessPrintSolutions.com)	\$125,000,000	\$125,000,000	↑
10	<b>Webcrafters Inc.</b> (Madison, Wis.; 608-244-3561; Webcrafters-Inc.com)	\$100,000,000	\$100,000,000	↑
11	<b>MacNaughton Lithograph/ Command Web Offset</b> (Secaucus, N.J.; 201-863-1743; CommandWeb.com)	\$280,000,000	\$82,000,000	N/A
12	<b>Friesens Corp.</b> (Altona, Manitoba; 204-324-6401; Friesens.com)	\$77,000,000	\$77,000,000	↓
13	<b>Edwards Brothers</b> (Ann Arbor, Mich.; 734-769-1000; EdwardsBrothers.com)	\$81,000,000	\$75,000,000	↓
14	<b>The Maple-Vail Book Mfg. Group</b> (York, Pa.; 717-764-5911; Maple-Vail.com)	\$71,000,000	\$71,000,000	↓
15	<b>Sheridan Books, a division of the Sheridan Group</b> (Chelsea, Mich.; 800-999-2665; SheridanBooks.com)	\$66,100,000	\$66,100,000	↑

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16	<b>Worzalla</b> (Stevens Point, Wis.; 715-344-9600; Worzalla.com)	\$65,423,422	\$65,423,422	↑
17	<b>Webcom Inc.</b> (Toronto, Ontario; 800-665-9322; WebcomLink.com)	\$60,000,000	\$60,000,000	→
18	<b>Malloy Inc.</b> (Ann Arbor, Mich.; 800-722-3231; Malloy.com)	\$46,200,000	\$46,200,000	↑
19	<b>Versa Press</b> (East Peoria, Ill.; 800-447-7829; VersaPress.com)	\$40,185,000	\$40,185,000	↑
20	<b>Dickinson Press Inc.</b> (Grand Rapids, Mich.; 616-957-5100; DickinsonPress.com)	\$31,017,000	\$31,017,000	↓
21	<b>Thomson-Shore</b> (Dexter, Mich.; 734-426-3939; ThomsonShore.com)	\$30,000,000	\$30,000,000	↓
22	<b>McNaughton &amp; Gunn Inc.</b> (Saline, Mich.; 734-429-5411; BookPrinters.com)	\$28,000,000	\$28,000,000	↓
23	<b>CCI/CoakleyTech</b> (Hartland, Wis.; 800-332-2348; ComCom.com)	\$60,370,000	\$26,000,000	↓
24	<b>Solisco</b> (Scott, Québec; 418-387-8908; Solisco.com)	\$100,000,000	\$25,000,000	N/A
25	<b>Bradford &amp; Bigelow</b> (Newburyport, Mass.; 978-904-3100; Bradford-Bigelow.com)	\$24,000,000	\$24,000,000	↑
26	<b>The P.A. Hutchinson Co.</b> (Mayfield, Pa.; 800-USA-PRNT; PAHutch.com)	\$23,958,000	\$23,564,000	↑
27	<b>NPC Inc.</b> (Claysburg, Pa.; 800-847-5757; NPCWeb.com)	\$53,054,325	\$22,023,364	↑
28	<b>Victor Graphics</b> (Baltimore, Md.; 410-233-8300; VictorGraphics.com)	\$20,004,200	\$20,004,200	↓
29(t)	<b>Bookmasters</b> (Ashland, Ohio; 800-537-6727; BookMasters.com)	\$20,000,000	\$20,000,000	→
29(t)	<b>CJK: Print Possibilities</b> (Cincinnati, Ohio; 800-598-7808; CJKUSA.com)	\$30,500,000	\$20,000,000	↑

\*Figures available only in Canadian dollars. Using the conversion rate at press time, total revenue in USD was \$1.7 billion and book revenue was \$154 million.