

20 Leading Digital Book Printers

Company	2007 Digital Printing Revenue	Total Titles Printed Digitally Last Year	Total Units Printed Digitally Last Year	Total Pages Printed Digitally Last Year	Minimum Quantity	Brands of Equipment Used	Purchasing Digital Equipment in Next 12-18 Months?
 Ames On-Demand Somerville, Mass. 617-684-1100 AmesOnDemand.com	\$5,000,000	16,000	NA	100,000	No minimum	Xerox	Yes
 Arvato Print US New York, N.Y. +49 (0) 5241-80-80-888 Arvato-Systems.com	\$25,000,000	65,000	8,000,000	1,750,000,000	No minimum	IBM, Océ, Xerox	Yes
 Axess Printing Solutions Cumming, Ga. 678-456-6982 AxessPrinting.com	\$5,200,000	2,877	1,080,000	49,000,000	50 copies	Xerox	Yes
 BookMasters Ashland, Ohio 800-537-6727 BookMasters.com	\$2,300,000	1,350	305,000	NA	25 copies	Konica, Océ	Yes
 BookMobile Minneapolis, Minn. 763-398-0030 BookMobile.com	NA	4,647	735,279	151,000,000	10 copies	Canon, IBM, Kodak, Xerox	Yes
 Colorcentric Corp. Rochester, N.Y. 585-288-1240 ColorcentricCorp.com	\$16,000,000	3,300,000	6,000,000	200,000,000	No minimum	HP Indigo, Kodak, Xerox	Yes
 Commercial Communications Inc. Hartland, Wis. 800-332-2348 ComCom.com	\$10,800,000	1,407	41,612	480,547,140	No minimum	Océ, Xerox	No
 Digital Data Group Corp. Tampa, Fla. 813-788-3735 DigitalData-Corp.com	\$1,248,000	850	1,133	187,200,000	25 copies	NA	Yes
 Edwards Brothers Ann Arbor, Mich. 734-769-1000 EdwardsBrothers.com	\$9,000,000	150,000	4,000,000	NA	No minimum	IBM, Océ, Xerox	Yes

Company	Last Year's Digital Printing Revenue	Total Titles Printed Digitally Last Year	Total Units Printed Digitally Last Year	Total Pages Printed Digitally Last Year	Minimum Quantity	Brands of Equipment Used	Purchasing Digital Equipment in Next 12-18 Months?
 IBT Global/Integrated Book Technology Troy, N.Y. 517-271-5117 IntegratedBook.com	\$18,250,000	42,064	2,950,000	1,100,000,000	No minimum	HP Indigo, IBM, Océ, Xeikon, Xerox	Yes
 Lightning Source La Vergne, Tenn. 615-213-5815 LightningSource.com	NA	309,000	13,500,000	3,318,337,464	No minimum	HP Indigo, Océ	Yes
 Keystone Digital Press West Chester, Pa. 610-344-9118 KDPRESS.com	\$1,500,000	200	150,000	NA	100 copies	Canon, Kodak	Yes
 King Printing Lowell, Mass. 978-458-2345 KingPrinting.com	\$18,000,000	4,000	3,200,000	400,000,000	100 copies	NA	Yes
 Malloy Inc. Ann Arbor, Mich. 800-722-3231 Malloy.com	\$125,000	156	21,045	5,000,000	24 copies	Heidelberg, Océ	Yes
 Media Litho Los Angeles, Calif. 323-888-8997 MediaLitho.com	\$1,826,208	3,044	1,217,472	97,397,760	50 copies	Océ, Xerox	Yes
 The P.A. Hutchison Company Mayfield, Pa. 800-USA-PRNT PAHutch.com	\$1,800,000	1,095	599,075	143,000,000	25 copies	Muller Martini, Océ	Yes
 Quebecor World Montreal, Quebec 514-954-0101 QuebecorWorldInc.com	\$7,000,000	3,600	2,000,000	500,000,000	No minimum	IBM, Xerox	Yes
 Total Printing Systems Newton, Ill. 800-465-5200 TPS1.com	\$5,400,000	3,330	NA	366,000,000	25 copies	Kodak	Yes
 Transcontinental Saint-Laurent, Quebec 800-337-8560 Transcontinental-Printing.com	\$5,000,000	1,300	1,040,000	300,000,000	200 copies	HP, Océ	Yes
 Webcom Inc. Toronto, Ontario 800-665-9322 WebcomLink.com	NA	500	60,000	1,000,000	50 copies	Océ	No

This list of leading digital book manufacturers was compiled by the staff of Book Business and includes data from 2007 supplied by the printers that appear in the list. Despite Book Business repeated attempts, several companies refused to divulge the requested information most notably RR Donnelley and a number of privately held companies and were therefore not included in the list. If your company is not included, but should be, contact Book Business Special Projects Editor, Matt Steinmetz, at MSteinmetz@napco.com.